Looking for a career that puts you in control?

An Aflac sales career may be the right fit for you. Check out Jamie and Jared’s story. They lead different lives.

A look into Jamie’s Aflac sales career

Jamie works on 100% commission as an independent Aflac agent.

Jamie is backed by a Fortune 500 company.

No cap on commissions and renewals.

Performance-based pay.

Receives commissions for each policy sold as long as it remains active and premiums are paid.¹

Eligible for stock bonuses, financial incentives and world-class trips!

Jamie has a flexible schedule. She works when and where she wants.

Jamie blocks out time to be present with family and friends, to travel and explore, and give back locally.

Start your Aflac sales career now.
Learn more at aflac.com/joinaflac.

A look into Jared’s 40-hour-per-week salaried job

Jared has worked as a salaried employee at his company for three years.

Earns a steady 4%² raise annually.

Limited to no bonus opportunity.

Fights for every dollar in their performance review.

Jared is waiting for someone to vacate a leadership role in order to be considered for a promotion.

Jared has limited control over PTO and working hours.

Feels micromanaged at work.

Expected to work overtime and often is late to important personal events.

¹Requires adherence to contract terms and is only applicable to policies with coverage that is underwritten by American Family Life Assurance Company of Columbus and/or American Family Life Assurance Company of New York.


The information provided is a hypothetical situation with calculations based on averages and the cited information. Therefore, the commission earning amount shown within is not a guaranteed amount. Aflac agents are independent agents of Aflac, and are not employees of Aflac.

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