

# Looking for a career that puts you in control?

An Aflac sales career may be the right fit for you. Check out Jamie and Jared's story. They lead different lives.

## A look into Jamie's Aflac sales career

Jamie works on 100% commission as an independent Aflac agent.

Jamie is backed by a Fortune 500 company.

**No cap on commissions and renewals.**

## Performance-based pay.

Receives commissions for each policy sold as long as it remains active and premiums are paid.<sup>1</sup>

Eligible for stock bonuses, financial incentives and world-class trips!

**Jamie has a flexible schedule. She works when and where she wants.**

Jamie blocks out time to be present with family and friends, to travel and explore, and give back locally.



## A look into Jared's 40-hour-per-week salaried job

Jared has worked as a salaried employee at his company for three years.

Earns a **steady 4%<sup>2</sup>** raise annually.

**Limited to no bonus opportunity.**

Fights for every dollar in their performance review.

Jared is waiting for someone to vacate a leadership role in order to be considered for a promotion.

**Jared has limited control over PTO and working hours.**

Feels micromanaged at work.

Expected to work overtime and often is late to important personal events.

Start your Aflac sales career now.  
Learn more at [aflac.com/joinaflac](https://aflac.com/joinaflac).



<sup>1</sup>Requires adherence to contract terms and is only applicable to policies with coverage that is underwritten by American Family Life Assurance Company of Columbus and/or American Family Life Assurance Company of New York.

<sup>2</sup>SHRM. Revised 2022 Salary Increase Budgets Head Toward 4%. <https://www.shrm.org/resourcesandtools/hr-topics/compensation/pages/revised-2022-salary-increase-budgets.aspx>. The information provided is a hypothetical situation with calculations based on averages and the cited information. Therefore, the commission earning amount shown within is not a guaranteed amount. Aflac agents are independent agents of Aflac, and are not employees of Aflac. Aflac | Aflac NY | WWWHQ | 1932 Wynnton Road | Columbus, GA 31999.