

# Aflac isn't who you think we are

We're an unconventional company — one that's well-suited for those who want to design their future, their way. With Aflac, you're in charge of your success, from the hours you work to the income you earn.



## 5 things to know about working with Aflac

### 1. Aflac isn't health insurance

Aflac can help with expenses health insurance doesn't cover — expenses that include copayments, deductibles and the other bills that can continue to roll in after an illness or accidental injury.



### 2. It's your business — and we can help it succeed

With Aflac, you're in charge of your business and success. But there's good news: We'll be able to help you learn to set goals, manage accounts and build a business plan. We also offer incentives and bonuses along the way.



### 3. We can help you build your personal brand

Relationships and reputations are everything. We can help you build your brand with tips on using media to promote your business, establish credibility and generate leads.



### 4. Networking is key

Ready to start earning? Get back to the basics with Aflac. We can help you learn how to prospect, network and converse with decision-makers to generate sales and lasting relationships.



### 5. We can help you navigate the health care landscape

Before you start securing new accounts, we can get you up to speed on supplemental insurance and how it fits into the changing health care landscape. As an Aflac benefits advisor, you'll have the knowledge needed to help people of all ages, backgrounds and income levels choose the coverage that's best for them, both for today and the future.



Learn more at [aflac.com/joinaflac](https://aflac.com/joinaflac)

