

# TRADITIONAL MEDICAL INSURANCE MAY NOT BE ENOUGH

The rising cost of medical care coupled with out-of-pocket expenses means employees need an insurance back-up. Aflac can help with costs they're on the hook for.

## RISING AND OUT-OF-POCKET MEDICAL COSTS ARE DRIVING A NEED FOR VOLUNTARY INSURANCE

**65%**

**OF EMPLOYEES** could only afford up to \$1,000 for unexpected, out-of-pocket medical expenses.



**69%**

**OF WORKERS** who see a growing need for voluntary insurance say it's because of the rising costs of medical services.



**56%**

**WOULDN'T BE ABLE** to adjust to the large financial costs associated with a serious illness or injury.



## BENEFITS ARE CRUCIALLY IMPORTANT TO WORKERS

**58%**

**ARE AT LEAST SOMEWHAT LIKELY** to take a job with slightly lower pay but better benefits.



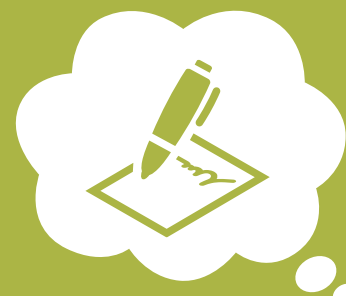
**42%**

**ARE ONLY SOMEWHAT SATISFIED** with the benefits package offered to them; 9% are not very or at all satisfied.



**21%**

**HAVE LEFT OR TURNED DOWN A JOB** due to the benefits offered.



## COVERED EMPLOYEES ARE HAPPIER AND HEALTHIER

**78%**

**WHO ARE SATISFIED** with their benefits are satisfied with their jobs.\*



**65%**

**OF EMPLOYEES SAID** their benefits package offerings are extremely or very important to their job satisfaction.



**39%**

**SAID IMPROVING** their benefits package is one thing that could keep them in their jobs.



# HELP ENSURE YOUR WORKERS HAVE ALL THE COVERAGE THEY NEED



Add voluntary insurance to your benefits package.

The 2017 Aflac WorkForces Report is the seventh annual study examining benefits trends and attitudes. The study's surveys, conducted by Lightspeed GMI, captured responses from 1,800 benefits decision-makers and 5,000 employees across the United States in various industries. For more information, visit [AflacWorkForcesReport.com](http://AflacWorkForcesReport.com).

\*Includes extremely and very satisfied.

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