

Financial Analysts Briefing Supplement Third Quarter 2005

To keep you updated on the progress and outlook of Aflac Incorporated, we are enclosing a Third Quarter supplement to the Financial Analysts' Briefing book. As you review the supplement, please note the following:

In addition to net earnings, the company views operating earnings, a non-GAAP financial measure, as an important indicator of financial performance. We believe the combined presentation and evaluation of operating earnings, together with net earnings, provides information that may enhance an investor's understanding of the company's underlying profitability and results of operations. Our definition of operating earnings excludes the following items on an after-tax basis from net earnings: realized investment gains/losses, the change in the fair value of the interest rate component of cross currency swaps, and nonrecurring items. We believe operating earnings is a useful financial measure because it focuses on the performance of the business and excludes items that are inherently unpredictable. A reconciliation of operating earnings to net earning is included on page 5.

On January 1, 2005, Aflac adopted SFAS No. 123R, which addresses accounting for share-based transactions, such as stock options. We elected to adopt SFAS 123R using the modified-retrospective transition method. As a result, we have adjusted prior periods where noted to reflect the expensing of stock options.

Aflac Incorporated	<u>Page</u>
Price Performance of Aflac and Market Indexes	2,3
Share Data	4
Summary of Operating Results	5
Statements of Earnings	6
Analysis of Net Earnings and Net Earnings Per Share	7
Quarterly Financial Results	9
Currency Impact on Operating Earnings Per Share	11
Investment Results	12,13
Aflac U.S.	
Statements of Earnings	14
Operating Ratios	17
Sales Results	18,19
Aflac Japan	
Statements of Earnings	20,21
Operating Ratios	25
Sales Results	26,27
Yen/Dollar Exchange Rate Schedule	28

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Stock Price Range and Other Data

Year	Total Actual Shares Traded (000 omitted)	Price Range			Year Close % Change	AFL Relative Perform. to S&P 500 Composite Avg. (1994 Close = 100)	Annual Relative % Change	AFL Relative Perform. to S&P Life Composite Avg. (1994 Close = 100)	Annual Relative % Change
		High	Low	Close					
1974	—	\$.13	\$.06	\$.06	—	—	—	—	
1975 *	3,084	.21	.06	.18	218.2 %	—	—	—	
1976	2,883	.28	.17	.28	57.1	—	—	—	
1977	2,624	.32	.25	.29	5.5	—	—	—	
1978	5,154	.40	.22	.23	(20.7)	—	—	—	
1979	3,290	.36	.21	.28	21.7	—	—	—	
1980	3,494	.29	.18	.19	(32.1)	—	—	—	
1981	2,484	.26	.18	.20	2.6	—	—	—	
1982	4,243	.42	.19	.39	97.4	—	—	—	
1983	4,502	.61	.38	.61	58.4	—	—	—	
1984	5,201	.84	.46	.78	27.9	—	—	—	
1985	13,408	1.56	.77	1.39	77.6	—	—	—	
1986	19,387	2.50	1.39	1.74	25.3	—	—	—	
1987	49,914	2.47	1.32	1.89	8.6	—	—	—	
1988	27,245	2.27	1.54	1.84	(2.7)	—	—	—	
1989	70,347	3.00	1.79	2.40	30.8	—	—	—	
1990	38,959	2.57	1.62	2.55	6.3	—	—	—	
1991	39,803	4.15	2.39	3.99	56.3	—	—	—	
1992	35,563	4.65	3.20	4.60	15.4	—	—	—	
1993	40,913	5.67	4.13	4.75	3.3	—	—	—	
1994	46,430	6.02	4.21	5.34	12.3	100.0	100.0	—	
1995	52,772	7.46	5.32	7.25	35.9	101.4	96.5	(3.5) %	
1996	62,101	11.00	7.07	10.69	47.4	124.3	120.2	24.5	
1997	61,771	14.47	9.38	12.78	19.6	113.4	116.3	(3.2)	
1998	100,659	22.66	11.35	21.94	71.7	153.7	192.3	65.4	
1999	180,514	28.38	19.50	23.60	7.5	138.3	244.9	27.3	
2000	218,965	37.47	16.78	36.10	53.0	235.5	335.8	37.1	
2001	418,406	36.10	23.00	24.56	(32.0)	184.2	251.3	(25.2)	
2002	485,387	33.45	23.10	30.12	22.6	294.8	373.5	48.6	
2003	479,602	36.91	28.00	36.18	20.1	280.2	358.0	(4.1)	
2004	397,333	42.60	33.85	39.84	10.1	283.1	327.5	(8.5)	
9/04	270,194	42.60	34.62	39.21	21.4	303.0	345.7	(4.9)	
9/05	311,268	46.33	35.50	45.30	13.7	317.5	320.0	(2.3)	

*First full year traded on NYSE

Price Performance of Aflac Incorporated and Market Indexes

(Relative Performance Based on 1994 Closing Prices)

December 31

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
Aflac	5.33	7.25	10.69	12.78	21.94	23.60	36.10	24.56	30.12	36.18	39.84
Rel. Perf.		1.4	2.0	2.4	4.1	4.4	6.8	4.6	5.6	6.8	7.5
Dow Jones Ind.	3834.44	5117.12	6448.27	7908.25	9181.43	11497.12	10786.85	10021.50	8341.63	10453.92	10783.01
Rel. Perf.		1.3	1.7	2.1	2.4	3.0	2.8	2.6	2.2	2.7	2.8
S&P Life	100.00	140.85	166.80	206.02	213.90	180.70	201.57	183.25	151.23	189.51	228.11
Rel. Perf.		1.4	1.7	2.1	2.1	1.8	2.0	1.8	1.5	1.9	2.3
NYSE Comp.	2653.37	3484.15	4148.07	5405.19	6299.93	6876.10	6945.57	6236.39	5000.00	6464.00	7250.06
Rel. Perf.		1.3	1.6	2.0	2.4	2.6	2.6	2.4	1.9	2.4	2.7
S&P 500	459.27	615.93	740.74	970.43	1229.23	1469.25	1320.28	1148.08	879.82	1111.92	1211.92
Rel. Perf.		1.3	1.6	2.1	2.7	3.2	2.9	2.5	1.9	2.4	2.6
Nikkei	19723.06	19868.15	19361.35	15258.74	13842.17	18934.34	13785.69	10542.62	8578.95	10676.64	11488.76
Rel. Perf.		1.0	1.0	.8	.7	1.0	.7	.5	.4	.5	.6

Relative Performance AFL/Other Averages

(1994 Close = 100)

	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
AFL/DJIA	101.9	119.2	116.2	171.8	147.6	240.6	176.2	259.6	248.8	265.6
AFL/S&P Life	96.5	120.2	116.3	192.3	244.9	335.8	251.3	373.5	358.0	327.5
AFL/NYSE Comp.	103.5	128.2	117.6	173.3	170.8	258.6	195.9	299.7	278.5	273.4
AFL/S&P 500	101.4	124.3	113.4	153.7	138.3	235.5	184.2	294.8	280.2	283.1
AFL/Nikkei	135.0	204.2	309.8	586.2	461.0	968.5	861.6	1298.4	1253.2	1282.5

Annual Percent Change in Relative Performance

	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
AFL/DJIA	1.9	17.0	(2.5)	47.9	(14.1)	63.0	(26.8)	47.3	(4.2)	6.8
AFL/S&P Life	(3.5)	24.5	(3.2)	65.4	27.3	37.1	(25.2)	48.6	(4.1)	(8.5)
AFL/NYSE Comp.	3.5	23.8	(8.3)	47.3	(1.4)	51.4	(24.2)	53.0	(7.1)	(1.8)
AFL/S&P 500	1.4	22.6	(8.7)	35.5	(10.0)	70.2	(21.8)	60.1	(5.0)	1.0
AFL/Nikkei	35.0	51.3	51.7	89.2	(21.4)	110.1	(11.0)	50.7	(3.5)	2.3

AFL Trading Volume

	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
No. Shar. Trad.(Act.) (000 omitted)	52,772	62,101	61,771	100,659	180,514	218,965	418,406	485,387	479,602	397,333

Price Performance of Aflac Incorporated and Market Indexes

(Closing Prices and Relative Performance - 1994 Close = 100)

	<u>12/31/04</u>	<u>1/31/05</u>	<u>2/28/05</u>	<u>3/31/05</u>	<u>4/30/05</u>	<u>5/31/05</u>	<u>6/30/05</u>	<u>7/31/05</u>	<u>8/31/05</u>	<u>9/30/05</u>
Aflac	39.84	39.51	38.33	37.26	40.65	41.55	43.28	45.10	43.22	45.30
Rel. Perf.	7.5	7.4	7.2	7.0	7.6	7.8	8.1	8.5	8.1	8.5
Dow Jones Ind.	10783.01	10489.94	10766.23	10503.76	10192.51	10467.48	10274.97	10640.91	10481.60	10568.70
Rel. Perf.	2.8	2.7	2.8	2.7	2.7	2.7	2.7	2.8	2.7	2.8
S&P Life	228.11	223.46	226.92	222.50	225.96	244.15	249.62	260.71	256.11	265.47
Rel. Perf.	2.3	2.2	2.3	2.2	2.3	2.4	2.5	2.6	2.6	2.7
NYSE Comp.	7250.06	7089.83	7321.23	7167.53	7008.32	7134.33	7217.78	7476.66	7496.09	7632.98
Rel. Perf.	2.7	2.7	2.8	2.7	2.6	2.7	2.7	2.8	2.8	2.9
S&P 500	1211.92	1181.27	1203.60	1180.59	1156.85	1191.50	1191.33	1234.18	1220.33	1228.81
Rel. Perf.	2.6	2.6	2.6	2.6	2.5	2.6	2.6	2.7	2.7	2.7
Nikkei	11488.76	11387.59	11740.60	11668.95	11008.90	11276.59	11584.01	11899.60	12413.60	13574.30
Rel. Perf.	.6	.6	.6	.6	.6	.6	.6	.6	.6	.7

Relative Performance AFL/Other Averages

(1994 Close = 100)

	<u>12/31/04</u>	<u>1/31/05</u>	<u>2/28/05</u>	<u>3/31/05</u>	<u>4/30/05</u>	<u>5/31/05</u>	<u>6/30/05</u>	<u>7/31/05</u>	<u>8/31/05</u>	<u>9/30/05</u>
AFL/DJIA	265.6	270.8	256.0	255.1	286.8	285.4	302.9	304.7	296.5	308.2
AFL/S&P Life	327.5	331.5	316.7	314.0	337.3	319.1	325.1	324.4	316.4	320.0
AFL/NYSE Comp.	273.4	277.3	260.5	258.6	288.6	289.8	298.3	300.1	286.9	295.3
AFL/S&P 500	283.1	288.0	274.3	271.8	302.6	300.3	312.9	314.7	305.0	317.5
AFL/Nikkei	1282.5	1283.2	1207.4	1180.9	1365.6	1362.7	1381.8	1401.7	1287.6	1234.2

Monthly Percent Change in Relative Performance

	<u>12/31/04</u>	<u>1/31/05</u>	<u>2/28/05</u>	<u>3/31/05</u>	<u>4/30/05</u>	<u>5/31/05</u>	<u>6/30/05</u>	<u>7/31/05</u>	<u>8/31/05</u>	<u>9/30/05</u>
AFL/DJIA	2.4	1.9	(5.5)	(.4)	12.4	(.5)	6.1	.6	(2.7)	3.9
AFL/S&P Life	(.9)	1.2	(4.5)	(.9)	7.4	(5.4)	1.9	(.2)	(2.4)	1.1
AFL/NYSE Comp.	2.3	1.4	(6.1)	(.7)	11.6	.4	3.0	.6	(4.4)	2.9
AFL/S&P 500	2.6	1.7	(4.8)	(.9)	11.3	(.8)	4.2	.6	(3.1)	4.1
AFL/Nikkei	.5	.1	(5.9)	(2.2)	15.6	(.2)	1.4	1.4	(8.1)	(4.1)

AFL High, Low, Close & Trading Volume

	<u>12/31/04</u>	<u>1/31/05</u>	<u>2/28/05</u>	<u>3/31/05</u>	<u>4/30/05</u>	<u>5/31/05</u>	<u>6/30/05</u>	<u>7/31/05</u>	<u>8/31/05</u>	<u>9/30/05</u>
High	40.55	40.42	39.65	39.79	40.86	41.92	44.15	46.33	45.07	46.18
Low	37.52	38.87	37.25	37.00	35.50	38.69	41.34	43.22	42.72	43.05
Close	39.84	39.51	38.33	37.26	40.65	41.55	43.28	45.10	43.22	45.30
No. Shar. Trad.(Act.) (000 omitted)	35,464	27,467	36,460	36,493	41,781	35,935	40,640	36,222	29,457	26,813

Aflac Incorporated and Subsidiaries

Share Data
(In thousands)

		Beginning Shares Outstanding	Shares Issued		Shares Purchased		Ending Shares Outstanding	QTD Weighted Avg. Shares			YTD Weighted Avg. Shares		
			Stk. Bon. & DRP	Stk. Opt. & Misc.	Treas. Shares	Misc. Purch.*		Avg. Shares	Dilutive Shares	Avg. Diluted	Avg. Shares	Dilutive Shares	Avg. Diluted
2000	1	531,482	458	2,608	4,087	95	530,366	531,199	13,324	544,523	531,199	13,324	544,523
	2	530,366	269	1,990	2,122	80	530,423	531,143	13,719	544,861	531,171	13,521	544,692
	3	530,423	209	1,353	1,575	94	530,316	530,180	14,212	544,392	530,838	13,751	544,590
	4	530,316	246	521	1,873	–	529,210	529,917	15,942	545,859	530,607	14,299	544,906
2001	1	529,210	460	1,124	5,387	165	525,242	528,180	13,587	541,767	528,180	13,587	541,767
	2	525,242	483	984	1,288	–	525,421	525,786	13,366	539,151	526,976	13,476	540,453
	3	525,421	390	366	2,805	3	523,369	524,266	11,777	536,043	526,063	12,910	538,973
	4	523,369	496	489	2,739	–	521,615	522,233	10,409	532,643	525,098	12,285	537,383
2002	1	521,615	441	808	5,218	4	517,642	519,473	10,154	529,627	519,473	10,154	529,627
	2	517,642	489	593	1,307	48	517,369	518,077	11,529	529,606	518,771	10,841	529,613
	3	517,369	419	395	3,013	2	515,168	516,984	10,923	527,908	518,169	10,869	529,038
	4	515,168	428	1,541	2,556	142	514,439	515,678	10,534	526,213	517,541	10,785	528,326
2003	1	514,439	393	1,750	1,660	53	514,869	514,565	9,903	524,468	514,565	9,903	524,468
	2	514,869	509	1,150	2,821	113	513,594	513,728	8,985	522,713	514,144	9,444	523,588
	3	513,594	453	578	2,207	–	512,418	513,385	7,827	521,212	513,888	8,905	522,793
	4	512,418	411	613	3,500	50	509,892	511,239	8,953	520,192	513,220	8,918	522,138
2004	1	509,892	396	1,249	3,150	42	508,345	509,924	9,430	519,355	509,924	9,430	519,355
	2	508,345	429	530	1,255	–	508,049	508,353	9,508	517,860	509,138	9,469	518,607
	3	508,049	361	274	2,526	–	506,158	506,599	8,977	515,576	508,286	9,305	517,591
	4	506,158	399	183	3,130	2	503,608	504,495	8,439	512,934	507,333	9,088	516,421
2005	1	503,608	382	939	2,942	–	501,987	502,706	6,743	509,449	502,706	6,743	509,449
	2	501,987	443	1,450	2,640	68	501,172	501,426	6,576	508,002	502,063	6,659	508,722
	3	501,172	323	876	2,000	88	500,283	500,557	6,766	507,323	501,555	6,695	508,250

* Includes swapped shares and/or shares purchased for deferred compensation program

Aflac Incorporated and Subsidiaries

Summary of Operating Results by Business Segment

(In Millions, except per-share data)

	Years Ended December 31,					3 Months Ended September 30,			9 Months Ended September 30,		
	2000	2001	2002	2003	2004	2004	2005	% Change	2004	2005	% Change
Aflac Japan	\$ 771	\$ 799	\$ 912	\$ 1,122	\$ 1,379	\$ 346	\$ 392	13.2 %	\$ 1,025	\$ 1,178	15.0 %
Aflac U.S.	290	338	394	445	497	127	133	5.1	368	396	7.6
Interest expense, non-insurance operations	(16)	(16)	(16)	(19)	(20)	(5)	(5)	(5.2)	(15)	(15)	(2.5)
Parent company, other operations and eliminations	(32)	(44)	(51)	(46)	(62)	(14)	(12)	14.7	(39)	(35)	10.2
Pretax operating earnings	1,013	1,077	1,239	1,502	1,794	454	508	11.9	1,339	1,524	13.8
Income taxes	356	390	450	540	641	162	175	7.8	479	530	10.8
Operating earnings*	657	687	789	962	1,153	292	333	14.2	860	994	15.5
Reconciling items:											
Termination of retirement liability, net of tax	99	-	-	-	-	-	-		-	-	
Japanese policyholder protection fund, net of tax	-	-	(26)	-	-	-	-		-	-	
Impact from SFAS 133, net of tax	-	1	37	(3)	(13)	6	(1)		(6)	(8)	
Realized investment gains (losses), net of tax	(69)	(34)	(15)	(191)	(5)	(5)	89		(1)	99	
Japanese pension obligation transfer, net of tax	-	-	-	-	3	-	-		3	-	
Release of deferred tax asset valuation allowance	-	-	-	-	128	-	34		-	34	
Net earnings	\$ 687	\$ 654	\$ 785	\$ 768	\$ 1,266	\$ 293	\$ 455	55.2 %	\$ 856	\$ 1,119	30.7 %
Earnings per share of common stock:											
Net earnings (basic)	\$ 1.30	\$ 1.25	\$ 1.52	\$ 1.50	\$ 2.49	\$.58	\$.91	56.9 %	\$ 1.68	\$ 2.23	32.7 %
Net earnings (diluted)	1.26	1.22	1.49	1.47	2.45	.57	.90	57.9	1.65	2.20	33.3
Operating earnings (basic)	\$ 1.24	\$ 1.31	\$ 1.52	\$ 1.88	\$ 2.27	\$.58	\$.67	15.5 %	\$ 1.69	\$ 1.98	17.2 %
Operating earnings (diluted)	1.20	1.28	1.49	1.84	2.23	.57	.66	15.8	1.66	1.96	18.1

* See definition on cover page

Restated to reflect SFAS No. 123R beginning in 2001

Numbers may fail to foot due to rounding

Aflac Incorporated and Subsidiaries

Consolidated Statements of Earnings

(In Millions, except per-share data)

	<u>Years Ended December 31,</u>					<u>3 Months Ended September 30,</u>			<u>9 Months Ended September 30,</u>		
	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2004</u>	<u>2005</u>	<u>%</u> <u>Change</u>	<u>2004</u>	<u>2005</u>	<u>%</u> <u>Change</u>
Revenues:											
Premiums, principally supplemental health	\$ 8,222	\$ 8,061	\$ 8,595	\$ 9,921	\$ 11,302	\$ 2,822	\$ 2,997	6.2 %	\$ 8,363	\$ 9,058	8.3 %
Net investment income	1,550	1,550	1,614	1,787	1,957	491	522	6.3	1,448	1,554	7.3
Realized investment gains (losses)	(102)	(31)	(14)	(301)	(12)	(8)	140		(7)	155	
Other income	33	18	62	40	34	16	10		30	29	
Total revenues	<u>9,703</u>	<u>9,598</u>	<u>10,257</u>	<u>11,447</u>	<u>13,281</u>	<u>3,321</u>	<u>3,669</u>	10.5	<u>9,834</u>	<u>10,796</u>	9.8
Benefits and expenses:											
Benefits and claims	6,601	6,303	6,589	7,529	8,482	2,124	2,237	5.3	6,270	6,733	7.4
Amortization of D.A.C.	302	328	385	464	519	125	129		382	399	
Japanese policyholder protection fund	—	—	40	—	—	—	—		—	—	
Termination of retirement liability	(101)	—	—	—	—	—	—		—	—	
General operating expenses	1,889	1,920	2,020	2,256	2,507	621	658		1,850	1,997	
Total benefits and expenses	<u>8,691</u>	<u>8,551</u>	<u>9,034</u>	<u>10,249</u>	<u>11,508</u>	<u>2,870</u>	<u>3,024</u>	5.4	<u>8,502</u>	<u>9,129</u>	7.4
Pretax earnings	1,012	1,047	1,223	1,198	1,773	451	645		1,332	1,667	
Income taxes	325	393	438	430	508	158	190		476	548	
Net earnings	<u>\$ 687</u>	<u>\$ 654</u>	<u>\$ 785</u>	<u>\$ 768</u>	<u>\$ 1,266</u>	<u>\$ 293</u>	<u>\$ 455</u>	55.2 %	<u>\$ 856</u>	<u>\$ 1,119</u>	30.7 %
Operating earnings *	<u>\$ 657</u>	<u>\$ 687</u>	<u>\$ 789</u>	<u>\$ 962</u>	<u>\$ 1,153</u>	<u>\$ 292</u>	<u>\$ 333</u>	14.2 %	<u>\$ 860</u>	<u>\$ 994</u>	15.5 %
Earnings Per Share of common stock:											
Net earnings (basic)	\$ 1.30	\$ 1.25	\$ 1.52	\$ 1.50	\$ 2.49	\$.58	\$.91	56.9 %	\$ 1.68	\$ 2.23	32.7 %
Net earnings (diluted)	1.26	1.22	1.49	1.47	2.45	.57	.90	57.9	1.65	2.20	33.3
Operating earnings (basic) *	\$ 1.24	\$ 1.31	\$ 1.52	\$ 1.88	\$ 2.27	\$.58	\$.67	15.5 %	\$ 1.69	\$ 1.98	17.2 %
Operating earnings (diluted) *	1.20	1.28	1.49	1.84	2.23	.57	.66	15.8	1.66	1.96	18.1
Common shares used for EPS: (000 omitted)											
Basic	530,607	525,098	517,541	513,220	507,333	506,599	500,557	(1.2) %	508,286	501,555	(1.3) %
Diluted	544,906	537,383	528,326	522,138	516,421	515,576	507,323	(1.6)	517,591	508,250	(1.8)

* See definition of operating earnings on cover page
Adjusted to reflect SFAS No. 123R beginning in 2001

Aflac Incorporated and Subsidiaries

Analysis of Net Earnings and Net Earnings Per Diluted Share

(In Millions, except for per-share data)

	<u>Net Earnings</u>	<u>Real. Inv. Gains/ (Losses)</u>	<u>Impact From SFAS 133</u>	<u>Non-Recurring Items</u>	<u>Currency Impact</u>	<u>Net Earnings Per Share</u>	<u>Real. Inv. Gains/ (Losses) Per Share</u>	<u>Impact From SFAS 133 Per Share</u>	<u>Non-Recurring Items Per Share</u>	<u>Currency Impact Per Share</u>
1995	\$ 349	\$ —	\$ —	\$ —	\$ 23	\$.58	\$ —	\$ —	\$ —	\$.03
1996	394	(1)	—	48	(41)	.68	—	—	.08	(.07)
1997	585	(1)	—	211	(26)	1.04	—	—	.38	(.05)
1998	487	2	—	56	(15)	.88	—	—	.10	(.02)
1999	571	(5)	—	26	32	1.04	(.01)	—	.05	.06
2000	687	(69)	—	99	16	1.26	(.12)	—	.18	.02
2001	654	(34)	1	—	(37)	1.22	(.06)	—	—	(.07)
2002	785	(15)	37	(26)	(10)	1.49	(.03)	.07	(.05)	(.02)
2003	768	(191)	(3)	—	33	1.47	(.37)	—	—	.06
2004	1,266	(5)	(13)	131	39	2.45	(.01)	(.03)	.26	.08
2002 1	174	(5)	(4)	—	(10)	.33	(.01)	(.01)	—	(.02)
2	203	(3)	13	—	(3)	.38	—	.02	—	(.01)
3	230	(4)	33	—	2	.44	(.01)	.06	—	.01
4	178	(4)	(5)	(26)	1	.34	(.01)	(.01)	(.05)	—
2003 1	230	(7)	—	—	13	.43	(.01)	—	—	.02
2	241	(5)	13	—	7	.47	(.01)	.02	—	.02
3	231	(6)	(2)	—	—	.44	(.01)	(.01)	—	—
4	67	(175)	(14)	—	13	.13	(.34)	(.02)	—	.02
2004 1	304	6	11	3	15	.59	.01	.02	.01	.03
2	258	(3)	(23)	—	11	.50	(.01)	(.04)	—	.02
3	293	(4)	6	—	10	.57	(.01)	.01	—	.02
4	418	(3)	(7)	128	4	.80	(.01)	(.02)	.25	.01
2005 1	328	2	(9)	—	5	.64	—	(.02)	—	.01
2	336	7	3	—	3	.66	.01	.01	—	.01
3	455	89	(1)	34	(2)	.90	.18	(.01)	.07	—

Adjusted to reflect SFAS No. 123R beginning in 2001

Addition of quarters may not equal annual amounts due to rounding

Aflac Incorporated and Subsidiaries

Consolidated Balance Sheets
(In Millions, except per-share data)

						<u>September 30,</u>	
	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2004</u>	<u>2005</u>
Assets:							
Investments and cash:							
Securities available for sale:							
Fixed Maturities	\$ 22,172	\$ 20,400	\$ 22,659	\$ 26,495	\$ 29,166	\$ 26,861	\$ 27,989
Perpetual debentures	2,046	2,554	2,730	3,349	4,019	3,778	4,135
Equity securities	236	245	258	73	77	73	84
Securities held to maturity:							
Fixed Maturities	3,645	5,417	8,394	8,752	10,080	9,646	11,438
Perpetual debentures	3,442	3,306	3,700	4,297	4,759	4,249	4,359
Other Investments	16	18	27	32	41	37	50
Cash and cash equivalents	609	852	1,379	1,052	3,813	1,388	1,862
Total investments and cash	<u>32,166</u>	<u>32,792</u>	<u>39,147</u>	<u>44,051</u>	<u>51,955</u>	<u>46,032</u>	<u>49,917</u>
Receivables, primarily premiums	295	341	435	547	417	415	695
Accrued investment income	380	381	414	456	495	425	446
Deferred policy acquisition costs	3,690	3,651	4,277	5,044	5,595	5,236	5,621
Property and equipment, net	482	456	482	518	515	490	466
Other assets	218	239	303	348	349	315	308
Total assets	<u>\$ 37,231</u>	<u>\$ 37,860</u>	<u>\$ 45,058</u>	<u>\$ 50,964</u>	<u>\$ 59,326</u>	<u>\$ 52,913</u>	<u>\$ 57,453</u>
Liabilities and Shareholders' Equity:							
Liabilities:							
Total policy liabilities	\$ 28,565	\$ 27,592	\$ 32,726	\$ 39,240	\$ 43,556	\$ 40,331	\$ 43,100
Notes payable	1,079	1,207	1,312	1,409	1,429	1,370	1,700
Income taxes, primarily deferred	1,894	2,090	2,362	2,187	2,580	2,647	2,670
Other liabilities	999	1,545	2,262	1,480	4,185	1,315	1,977
Total liabilities	<u>32,537</u>	<u>32,434</u>	<u>38,662</u>	<u>44,316</u>	<u>51,750</u>	<u>45,663</u>	<u>49,447</u>
Shareholders' equity	4,694	5,426	6,396	6,648	7,576	7,250	8,006
Total liabilities & shareholders' equity	<u>\$ 37,231</u>	<u>\$ 37,860</u>	<u>\$ 45,058</u>	<u>\$ 50,964</u>	<u>\$ 59,326</u>	<u>\$ 52,913</u>	<u>\$ 57,453</u>
Common equity per share	<u>\$ 8.87</u>	<u>\$ 10.40</u>	<u>\$ 12.43</u>	<u>\$ 13.04</u>	<u>\$ 15.04</u>	<u>\$ 14.32</u>	<u>\$ 16.00</u>
Shares outstanding (000 omitted)	529,210	521,615	514,439	509,892	503,608	506,158	500,283

Adjusted to reflect SFAS No. 123R beginning in 2001

Aflac Incorporated and Subsidiaries

Quarterly Financial Results
(In Millions, except per-share data)

	Premium Income	Net Invest. Income	Total Rev.	Benefits & Claims	Total Acqu. & Oper. Exp.	Total Benefits & Exp.	Total Pretax Earn.	Oper. Earn. *	Net Earn.	Oper. EPS *		Net EPS		Total Assets	Invest. & Cash	Equity Per Share	Unreal. G/L on Sec. Per Share	Equity excl G/L on Sec. Per Share
										Basic	Dil.	Basic	Dil.					
1997 1	1,436	252	1,708	1,187	371	1,558	150	90	90	.16	.16	.16	.16	27,108	20,659	4.21	.78	3.43
2	1,467	267	2,009	1,205	389	1,594	415	92	303	.17	.16	.55	.54	30,189	23,156	4.83	.94	3.89
3	1,509	280	1,790	1,241	393	1,634	156	98	96	.18	.17	.18	.17	29,809	23,217	5.13	1.14	3.99
4	1,462	279	1,745	1,200	400	1,600	145	94	96	.18	.17	.18	.17	29,454	22,880	6.44	2.42	4.03
1998 1	1,472	279	1,757	1,214	490	1,704	53	104	160	.19	.19	.30	.29	27,528	22,971	6.46	2.25	4.21
2	1,424	276	1,704	1,171	373	1,544	160	103	103	.19	.19	.19	.19	26,307	22,801	6.63	2.34	4.29
3	1,421	275	1,700	1,160	378	1,538	161	108	108	.20	.20	.20	.20	28,366	24,749	6.74	2.37	4.38
4	1,625	309	1,944	1,333	435	1,768	176	114	116	.22	.21	.22	.21	31,222	26,994	7.09	2.51	4.59
1999 1	1,728	320	2,048	1,400	445	1,845	203	132	196	.25	.24	.37	.35	31,349	27,217	7.24	2.34	4.90
2	1,706	325	2,032	1,380	455	1,835	197	130	130	.24	.24	.25	.24	31,602	27,250	6.88	1.96	4.92
3	1,847	347	2,196	1,498	478	1,976	220	143	144	.27	.26	.27	.26	35,225	30,409	7.10	1.89	5.22
4	1,983	377	2,364	1,607	598	2,205	159	145	102	.27	.26	.19	.19	37,041	32,024	7.28	1.94	5.34
2000 1	2,019	376	2,397	1,619	535	2,154	243	159	156	.30	.29	.29	.29	37,391	32,451	7.67	2.28	5.39
2	2,050	385	2,355	1,647	449	2,096	259	161	202	.30	.30	.38	.37	38,793	33,657	7.84	2.18	5.67
3	2,078	392	2,472	1,672	548	2,220	252	169	163	.32	.31	.31	.30	37,904	32,797	7.74	1.86	5.88
4	2,076	397	2,480	1,663	560	2,223	257	168	166	.32	.31	.31	.30	37,231	32,167	8.87	2.78	6.08
2001 1	2,009	382	2,401	1,586	541	2,127	274	177	178	.33	.33	.34	.33	37,640	32,767	9.93	3.77	6.16
2	1,980	382	2,348	1,550	549	2,099	249	177	153	.34	.33	.29	.28	38,793	33,805	10.35	3.96	6.39
3	2,034	392	2,446	1,584	568	2,152	294	184	193	.35	.34	.37	.36	40,050	34,736	10.62	4.04	6.58
4	2,038	394	2,404	1,583	558	2,141	263	182	163	.35	.34	.31	.31	37,860	32,793	10.40	3.60	6.80
2002 1	1,998	381	2,371	1,534	561	2,095	276	184	174	.35	.35	.34	.33	37,379	32,290	10.23	3.30	6.93
2	2,097	397	2,513	1,610	590	2,200	313	193	203	.37	.36	.39	.38	41,941	36,344	11.28	4.03	7.25
3	2,253	418	2,707	1,735	625	2,360	347	200	230	.39	.38	.44	.44	42,893	37,267	11.85	4.29	7.56
4	2,247	418	2,666	1,711	669	2,380	286	212	178	.41	.40	.35	.34	45,058	39,147	12.43	4.70	7.74
2003 1	2,372	430	2,807	1,800	645	2,445	362	236	230	.46	.45	.44	.43	45,341	39,415	13.62	5.57	8.05
2	2,407	436	2,861	1,827	665	2,492	370	232	241	.45	.44	.47	.47	47,830	41,656	14.74	6.36	8.38
3	2,478	448	2,931	1,872	693	2,565	366	239	231	.47	.46	.45	.44	49,236	42,711	13.01	3.93	8.65
4	2,664	473	2,847	2,029	718	2,747	100	256	67	.50	.49	.13	.13	50,964	44,051	13.04	4.54	8.50
2004 1	2,773	474	3,280	2,078	736	2,814	466	284	304	.56	.55	.60	.59	53,289	46,379	13.76	4.90	8.87
2	2,768	484	3,233	2,068	752	2,819	414	284	258	.56	.55	.51	.50	52,130	45,136	12.17	2.89	9.27
3	2,822	491	3,321	2,124	745	2,869	452	292	293	.58	.57	.58	.57	52,913	46,032	14.32	4.69	9.64
4	2,939	509	3,448	2,212	794	3,006	442	293	410	.58	.57	.81	.80	59,326	51,955	15.04	4.80	10.24
2005 1	3,041	514	3,559	2,266	787	3,053	506	335	328	.67	.66	.65	.64	57,041	49,755	15.49	4.88	10.61
2	3,020	518	3,567	2,229	822	3,051	516	326	336	.65	.64	.67	.66	57,995	50,547	16.88	5.86	11.02
3	2,997	522	3,669	2,237	787	3,024	645	333	455	.67	.66	.91	.90	57,453	49,917	16.00	4.35	11.65

Quarterly amounts adjusted to reflect SFAS No. 123R beginning in 2002

Aflac Incorporated and Subsidiaries

Percentage Increases and Selected Ratios

		Premium Income	Net Investment Income	Total Revenues	Total Benefits & Claims	Operating Expenses	Pretax Earnings	Tax Rate	Operating Earnings Per Share *	Profit Margins		Total Assets	Invested Assets	Equity Per Share
										Pretax Operating Profit Margin**	After-tax Operating Profit Margin**			
1995		22.6 %	21.7 %	22.2 %	24.3 %	17.5 %	17.7 %	41.9 %	23.4 %	8.4 %	4.8 %	24.3 %	25.3 %	28.3 %
1996		17.2	22.2	17.7	18.3	15.2	19.2	39.3	3.5	8.4	4.9	(.8)	3.5	2.4
1997		(2.6)	(.3)	(1.3)	(2.8)	—	8.2	32.4	10.0	8.6	5.4	17.7	10.3	67.3
1998		(.6)	5.5	2.1	(1.3)	(.1)	33.0	11.6	18.2	9.3	6.0	5.9	18.0	10.1
1999		1.2	5.6	(2.0)	.9	7.9	(36.3)	26.6	28.2	9.9	6.4	18.6	18.6	2.7
2000		22.2	20.3	21.6	20.6	18.0	41.3	32.1	20.0	10.3	6.7	.5	.4	21.8
2001		(2.0)	—	(1.1)	(4.5)	6.2	6.3	36.4	11.3	11.2	7.1	1.7	1.9	17.3
2002		6.6	4.1	6.9	4.5	8.8	16.8	35.8	16.4	12.1	7.7	19.0	19.4	19.5
2003		15.4	10.7	11.6	14.3	11.3	(2.0)	35.8	23.5	12.8	8.2	13.1	12.5	4.9
2004		13.9	9.5	16.0	12.7	11.1	47.5	28.6	21.2	13.7	8.9	16.4	17.9	15.4
2002	1	(.6)	(.2)	(1.2)	(3.3)	2.2	3.9	37.0	9.1	12.5	8.1	(.7)	(1.5)	3.0
	2	5.9	4.0	7.0	3.9	5.7	29.4	35.0	15.2	12.4	8.1	8.1	7.5	9.0
	3	10.8	6.5	10.7	9.5	8.5	21.4	33.8	17.6	12.2	7.8	7.1	7.3	11.6
	4	10.3	6.2	10.9	8.1	18.4	12.0	37.9	23.5	12.7	8.3	19.0	19.4	19.5
2003	1	18.7	12.8	18.4	17.4	14.9	31.2	36.6	28.6	13.1	8.4	21.3	22.1	33.1
	2	14.8	9.9	13.9	13.5	12.7	18.1	34.8	22.2	12.7	8.1	14.0	14.6	30.6
	3	10.0	7.4	8.3	7.9	10.9	5.2	36.7	21.1	12.7	8.1	14.8	14.6	9.8
	4	18.6	13.0	6.8	18.6	7.3	(64.9)	33.6	22.5	12.7	8.1	13.1	12.5	4.9
2004	1	16.9	10.2	16.8	15.4	14.0	28.7	34.8	22.2	13.6	8.7	17.5	17.7	1.0
	2	15.0	11.0	13.0	13.2	13.1	11.9	37.5	25.0	13.5	8.7	9.0	8.4	(17.4)
	3	13.9	9.5	13.3	13.5	7.5	23.5	35.1	23.9	13.7	8.8	7.5	7.8	10.1
	4	10.4	7.6	21.1	9.0	10.6	340.5	7.2	16.3	13.1	8.5	16.4	17.9	15.4
2005	1	9.6	8.6	8.5	9.1	6.9	8.6	35.2	20.0	14.4	9.4	7.0	7.3	12.6
	2	9.1	7.1	10.3	7.8	9.4	24.8	35.0	16.4	14.1	9.2	11.3	12.0	38.7
	3	6.2	6.3	10.5	5.3	5.6	42.8	29.4	15.8	14.4	9.4	8.6	8.4	11.7

* Diluted basis. See definition of operating earnings on cover page

** See definition of operating earnings on cover page

Annual amounts adjusted to reflect SFAS No. 123R beginning in 2001; quarterly percentage changes beginning in 2003

Aflac Incorporated and Subsidiaries

Currency Impact on Operating Earnings Per Share
(Diluted Basis)

		Reported	Reported	QTD	YTD	EPS	EPS			Reported	Reported	QTD	YTD	EPS	EPS
		EPS*	Growth	Yen	Yen	Excl.	Growth			EPS*	Growth	Yen	Yen	Excl.	Growth
			%	Effect	Effect*	1 Yr. Yen	Ex. 1 Yr.				%	Effect	Effect*	1 Yr. Yen	Ex. 1 Yr.
						Impact*	Yen Impact							Impact*	Yen Impact
1998	1	\$.19	18.8 %	–	–	\$.19	18.8 %	2002	1	\$.35	9.1 %	(.02)	(.02)	\$.37	15.2 %
	2	.19	18.8	(.01)	(.02)	.20	25.0		2	.36	15.2	(.01)	(.03)	.37	18.2
	3	.20	17.6	(.01)	(.03)	.21	23.5		3	.38	17.6	.01	(.02)	.37	14.7
	4	.21	23.5	.01	(.02)	.20	17.6		4	.40	23.5	–	(.02)	.40	23.5
		<u>\$.78</u>	<u>18.2 %</u>			<u>\$.80</u>	<u>21.2 %</u>			<u>\$ 1.49</u>	<u>16.4 %</u>			<u>\$ 1.51</u>	<u>17.9 %</u>
1999	1	\$.24	26.3 %	.01	.01	\$.23	21.1 %	2003	1	\$.45	32.4 %	.02	.02	\$.43	22.9 %
	2	.24	26.3	.02	.02	.22	15.8		2	.44	22.2	.02	.04	.42	16.7
	3	.26	30.0	.02	.04	.24	20.0		3	.46	21.1	–	.04	.46	21.1
	4	.26	23.8	.01	.06	.25	19.0		4	.49	19.5	.02	.06	.47	17.5
		<u>\$ 1.00</u>	<u>28.2 %</u>			<u>\$.94</u>	<u>20.5 %</u>			<u>\$ 1.84</u>	<u>23.5 %</u>			<u>\$ 1.78</u>	<u>19.5 %</u>
2000	1	\$.29	20.8 %	.01	.01	\$.28	16.7 %	2004	1	\$.55	22.2 %	.03	.03	\$.52	15.6 %
	2	.30	25.0	.02	.03	.28	16.7		2	.55	25.0	.02	.05	.53	20.5
	3	.31	19.2	.01	.03	.30	15.4		3	.57	23.9	.02	.07	.55	19.6
	4	.31	19.2	–	.02	.31	19.2		4	.57	16.3	.01	.08	.56	14.3
		<u>\$ 1.20</u>	<u>20.0 %</u>			<u>\$ 1.18</u>	<u>18.0 %</u>			<u>\$ 2.23</u>	<u>21.2 %</u>			<u>\$ 2.15</u>	<u>16.8 %</u>
2001	1	\$.33	13.8 %	(.01)	(.01)	\$.34	17.2 %	2005	1	\$.66	20.0 %	.01	.01	\$.65	18.2 %
	2	.33	10.0	(.02)	(.03)	.35	16.7		2	.64	16.4	.01	.02	.63	14.5
	3	.34	11.1	(.02)	(.05)	.36	16.1		3	.66	15.8	–	.02	.66	15.8
	4	.34	9.7	(.02)	(.07)	.36	16.1								
		<u>\$ 1.34</u>	<u>11.7 %</u>			<u>\$ 1.41</u>	<u>17.5 %</u>			<u>\$ 1.96</u>	<u>18.1 %</u>			<u>\$ 1.94</u>	<u>16.9 %</u>

* Addition of quarters may not equal annual amounts due to rounding

Quarterly amounts adjusted to reflect SFAS No. 123R beginning in 2002; percentage changes beginning in 2003

Aflac Incorporated and Subsidiaries

Unrealized Gains (Losses) on Investment Securities
(In Millions)

	December 31,					September 30,	
	2000	2001	2002	2003	2004	2004	2005
Debt Securities:*							
At amortized cost	\$ 29,839	\$ 29,268	\$ 34,275	\$ 40,014	\$ 44,930	\$ 41,499	\$ 45,149
At market	31,243	31,483	37,583	43,519	48,631	44,938	48,356
Unrealized gains (losses)	1,404	2,215	3,308	3,505	3,701	3,439	3,207
Equity Securities:							
At cost	161	215	262	33	34	31	31
At market	236	245	258	73	77	73	84
Unrealized gains (losses)	75	30	(4)	40	43	42	53
Total Portfolio:							
At cost	30,000	29,483	34,537	40,047	44,964	41,530	45,180
At market	31,479	31,728	37,841	43,592	48,708	45,011	48,440
Unrealized gains (losses)	\$ 1,479	\$ 2,245	\$ 3,304	\$ 3,545	\$ 3,744	\$ 3,481	\$ 3,260

	December 31,					September 30,	
	2000	2001	2002	2003	2004	2004	2005
Gross unrealized gains	\$ 2,630	\$ 3,114	\$ 4,336	\$ 4,418	\$ 4,502	\$ 4,204	\$ 4,054
Gross unrealized losses	(1,151)	(869)	(1,032)	(873)	(758)	(723)	(794)
Unrealized gains (losses)	\$ 1,479	\$ 2,245	\$ 3,304	\$ 3,545	\$ 3,744	\$ 3,481	\$ 3,260

Supplemental Investment Data by Segment

						3 Months Ended September 30,		9 Months Ended September 30,	
	2000	2001	2002	2003	2004	2004	2005	2004	2005
Aflac Japan:									
Invested assets (in millions)**	¥ 2,937,886	¥ 3,304,354	¥ 3,612,678	¥ 3,736,891	¥ 4,107,309	¥ 4,034,520	¥ 4,430,797	¥ 4,034,520	¥ 4,430,797
Return on avg. invested assets***	4.82 %	4.81 %	4.67 %	4.45 %	4.26 %	4.26 %	4.14 %	4.27 %	4.12 %
Portfolio yield at end of period	5.02	4.89	4.73	4.54	4.35	4.42	4.26	4.42	4.26
New money yield - yen only	3.57	3.58	3.65	3.20	2.94	2.27	3.15	3.04	2.88
New money yield - blended	3.78	3.86	3.93	3.61	3.13	3.43	3.43	3.23	3.10
Aflac U.S.:									
Invested assets (in millions)**	\$ 3,747	\$ 4,104	\$ 4,581	\$ 5,355	\$ 8,476	\$ 5,753	\$ 6,260	\$ 5,753	\$ 6,260
Return on avg. invested assets***	7.62 %	7.67 %	7.56 %	7.36 %	6.68 %	6.95 %	6.90 %	7.02 %	6.46 %
Portfolio yield at end of period	8.01	8.02	7.98	7.56	7.39	7.45	7.25	7.45	7.25
New money yield	8.22	7.80	7.58	6.52	6.30	6.33	6.22	6.34	6.11

* Includes perpetual debentures; at the beginning of 2002 some securities were reclassified from Available for Sale to Held to Maturity

** At original amortized cost

*** Net of investment expenses, year-to-date number reflected on a quarterly average basis

Aflac Incorporated and Subsidiaries

Credit Ratings on Debt Securities

(At Amortized Cost)

	December 31,					September 30,	
	2000	2001	2002	2003	2004	2004	2005
AAA	25.0 %	2.4 %	2.3 %	3.1 %	3.5 %	3.7 %	4.0 %
AA	22.4	39.9	34.6	31.0	32.7	31.0	33.1
A	36.8	36.2	36.8	33.9	36.2	34.4	37.5
BBB	15.1	20.3	24.0	29.2	25.8	29.0	23.4
BB or Lower	.7	1.2	2.3	2.8	1.8	1.9	2.0
	<u>100.0 %</u>	<u>100.0 %</u>	<u>100.0 %</u>	<u>100.0 %</u>	<u>100.0 %</u>	<u>100.0 %</u>	<u>100.0 %</u>

Below-Investment-Grade Holdings

(In Millions)

	December 31, 2004			September 30, 2005		
	Amortized Cost	Fair Value	Unrealized gains (losses)	Amortized Cost	Fair Value	Unrealized gains (losses)
Ahold Finance	\$ 338	\$ 300	\$ (38)	\$ 314	\$ 247	\$ (67)
KLM Royal Dutch Airlines	288	239	(49)	265	235	(30)
Ford Motor Company	—	—	—	123	100	(23)
Toys R Us Japan Guaranteed Loan	96	108	12	88	92	4
LeGrand	46	51	5	46	52	6
General Motors	—	—	—	32	25	(7)
Tennessee Gas Pipeline	31	33	2	30	33	3
Ikon Inc.	8	9	1	—	—	—
Total	<u>\$ 807</u>	<u>\$ 740</u>	<u>\$ (67)</u>	<u>\$ 898</u>	<u>\$ 784</u>	<u>\$ (114)</u>

* Investment grade at respective reporting date

Statements of Earnings
 (Before Management Fee)
 (Unaudited GAAP)
 (In Millions)

	<u>Years Ended December 31,</u>					<u>3 Months Ended September 30,</u>			<u>9 Months Ended September 30,</u>		
	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2004</u>	<u>2005</u>	<u>%</u> <u>Change</u>	<u>2004</u>	<u>2005</u>	<u>%</u> <u>Change</u>
Revenues:											
Premiums	\$ 1,554	\$ 1,844	\$ 2,221	\$ 2,594	\$ 2,935	\$ 745	\$ 820	10.1 %	\$ 2,181	\$ 2,410	10.5 %
Net investment income	277	303	331	362	396	100	107	7.4	295	313	6.2
Other income and realized foreign currency translations	5	8	9	9	9	2	2		8	7	
Total revenues	<u>1,836</u>	<u>2,155</u>	<u>2,561</u>	<u>2,965</u>	<u>3,340</u>	<u>847</u>	<u>929</u>	<u>9.7</u>	<u>2,484</u>	<u>2,730</u>	<u>9.9</u>
Benefits and expenses:											
Incurred claims	757	887	1,074	1,252	1,424	367	400	9.0	1,056	1,164	10.2
Increase in future policy benefits	212	245	285	333	379	92	108	17.1	284	317	11.8
Amortization of deferred policy acquisition costs	124	150	176	209	245	59	60	1.3	180	186	3.7
General operating expenses	453	535	632	726	795	202	228	12.9	596	667	11.8
Total benefits and expenses	<u>1,546</u>	<u>1,817</u>	<u>2,167</u>	<u>2,520</u>	<u>2,843</u>	<u>720</u>	<u>796</u>	<u>10.5</u>	<u>2,116</u>	<u>2,334</u>	<u>10.3</u>
Pretax operating earnings:	<u>\$ 290</u>	<u>\$ 338</u>	<u>\$ 394</u>	<u>\$ 445</u>	<u>\$ 497</u>	<u>\$ 127</u>	<u>\$ 133</u>	<u>5.1 %</u>	<u>\$ 368</u>	<u>\$ 396</u>	<u>7.6 %</u>
Realized capital gains, net of taxes	(8)	(10)	(16)	(7)	4	2	-		7	1	

Adjusted to reflect SFAS No. 123R beginning in 2001

Balance Sheets
(Unaudited GAAP)
(In Millions)

						September 30,	
	2000	2001	2002	2003	2004	2004	2005
Assets:							
Investments and cash	\$ 3,649	\$ 4,157	\$ 4,824	\$ 5,866	\$ 9,124	\$ 6,347	\$ 6,870
Receivables, principally premiums	162	176	224	267	248	243	283
Accrued investment income	73	80	85	89	96	102	111
Deferred policy acquisition costs	984	1,181	1,410	1,604	1,783	1,719	1,909
Other assets	96	135	129	140	142	139	144
Total assets	\$ 4,964	\$ 5,729	\$ 6,672	\$ 7,966	\$ 11,393	\$ 8,550	\$ 9,317
Liabilities and Shareholders' Equity:							
Future policy benefits	\$ 2,112	\$ 2,357	\$ 2,642	\$ 2,975	\$ 3,354	\$ 3,260	\$ 3,672
Policy and contract claims	333	394	497	593	708	679	812
Unearned premium	94	95	98	103	102	104	105
Other policyholder funds	19	35	42	62	33	39	39
Deferred income taxes	277	343	428	525	533	626	686
Other liabilities	181	239	270	443	3,244	481	604
Shareholders' equity	1,948	2,266	2,695	3,265	3,419	3,361	3,399
Total liabilities & shareholders' equity	\$ 4,964	\$ 5,729	\$ 6,672	\$ 7,966	\$ 11,393	\$ 8,550	\$ 9,317

Adjusted to reflect SFAS No. 123R beginning in 2001

Quarterly Statements of Earnings and Percentage Changes
(Unaudited GAAP – Restated to conform to current classifications)
(In Millions)

		Earned	%	Net	%	Total	%	Total	%	Amort.	%	General	%	Total	%	Pretax	%
		Prem.	Change	Invest.	Change	Rev.	Change	Ben.	Change		Change	Oper.	Change	Oper.	Change	Oper.	Change
				Income								Exp.		Exp.		Earn.	
1997	1	257	12.1	36	28.6	293	13.8	161	13.4	18	6.6	76	11.8	95	10.7	37	24.8
	2	260	11.8	44	57.8	305	16.8	164	12.1	19	24.6	77	13.4	97	15.5	44	43.0
	3	269	12.5	49	55.3	318	17.6	169	13.0	19	15.2	81	13.3	100	13.6	49	48.2
	4	275	12.5	51	60.2	327	18.0	173	13.4	21	36.7	78	6.2	99	11.4	54	55.5
1998	1	289	12.7	51	44.1	343	17.1	183	13.7	21	16.5	83	8.0	104	9.6	56	50.3
	2	293	12.5	53	21.3	347	13.8	184	12.0	24	23.7	83	7.8	107	11.0	56	27.1
	3	304	13.2	55	12.6	360	13.2	189	11.8	22	16.1	90	12.0	112	12.8	59	18.5
	4	311	12.9	56	10.3	368	12.6	194	12.0	23	12.3	91	15.0	114	14.4	60	11.2
1999	1	330	13.9	58	12.8	388	13.3	205	12.1	23	10.6	97	17.9	121	16.4	63	11.4
	2	334	14.0	59	11.2	394	13.5	208	12.9	26	9.0	97	16.1	123	14.5	63	13.8
	3	346	13.7	62	12.6	409	13.4	217	15.3	25	13.9	101	11.2	126	11.7	65	10.6
	4	349	12.1	65	15.6	415	12.6	215	10.9	31	31.2	103	13.2	134	16.9	65	9.9
2000	1	374	13.4	67	15.2	442	13.7	235	14.7	28	18.4	109	12.0	137	13.3	70	11.4
	2	377	13.0	68	14.4	447	13.3	236	13.5	31	17.2	109	12.4	139	13.4	71	12.3
	3	395	14.2	70	13.5	467	14.3	248	14.0	31	24.7	113	11.6	144	14.1	75	15.4
	4	408	17.0	72	10.0	481	16.0	250	16.1	35	13.0	122	18.1	157	16.9	74	13.8
2001	1	439	17.4	73	9.1	513	16.2	272	15.6	33	19.8	127	16.3	160	17.0	81	16.7
	2	451	19.5	75	10.4	529	18.4	277	17.3	39	26.4	128	17.8	167	19.7	85	19.6
	3	471	19.2	77	9.5	550	17.8	290	16.8	36	15.7	139	22.9	175	21.3	85	14.0
	4	483	18.4	79	9.4	563	17.1	294	17.7	42	20.0	134	10.4	176	12.6	93	24.4
2002	1	524	19.5	80	9.3	606	18.0	320	17.8	42	26.8	154	19.1	196	20.7	90	13.5
	2	544	20.5	81	8.6	627	18.6	336	21.4	43	11.6	152	17.3	195	16.0	96	14.8
	3	568	20.5	84	9.4	654	19.0	350	20.8	42	17.5	164	16.8	206	17.0	98	17.2
	4	586	21.3	86	9.4	674	19.6	353	20.0	49	16.8	162	19.0	211	18.5	110	20.7
2003	1	624	19.0	88	9.9	714	17.8	383	19.8	50	18.9	175	14.2	225	15.2	106	16.6
	2	637	17.2	87	7.1	727	15.9	389	15.7	51	18.0	184	21.1	234	20.4	103	7.2
	3	660	16.3	92	9.4	755	15.3	403	15.3	48	14.7	189	14.1	236	14.2	115	17.6
	4	673	14.9	95	10.7	771	14.3	410	16.2	60	21.9	179	10.6	239	13.2	122	10.6
2004	1	710	13.9	97	10.6	810	13.4	435	13.5	59	18.0	194	11.2	253	12.7	121	14.7
	2	726	14.0	98	12.7	827	13.8	446	14.7	61	19.5	200	8.6	261	11.0	120	17.2
	3	745	12.8	100	8.4	847	12.3	459	13.9	59	22.8	202	7.5	261	10.6	127	10.1
	4	753	11.9	101	6.1	857	11.2	463	12.8	66	10.0	199	11.3	265	10.9	129	6.0
2005	1	787	10.7	102	5.2	891	10.1	480	10.2	64	8.7	214	10.3	278	9.9	133	9.7
	2	803	10.6	104	6.2	910	10.0	494	10.8	62	1.2	224	12.1	286	9.6	130	8.3
	3	820	10.1	107	7.4	929	9.7	508	10.6	60	1.3	228	12.9	288	10.3	133	5.1

Adjusted to reflect SFAS No. 123R beginning in 2002; percentage changes beginning in 2003

Operating Ratios
(Before Management Fee)

	<u>Period</u>	<u>Incurred Claims/ Total Rev.</u>	<u>Tot. Ben./ Total Revenues</u>	<u>Amort./ Premium</u>	<u>Tot. Oper. Expenses/ Total Rev.</u>	<u>Combined Ratio/ Total Rev.</u>	<u>Pretax Profit Margin</u>
	1995	40.4 %	55.5 %	7.1 %	33.6 %	89.1 %	10.9 %
	1996	40.9	55.3	6.8	32.6	87.9	12.1
	1997	41.0	53.7	7.3	31.5	85.2	14.8
	1998	41.1	52.8	7.6	31.0	83.8	16.2
	1999	41.4	52.6	7.8	31.4	84.0	16.0
	2000	41.2	52.8	8.0	31.4	84.2	15.8
	2001	41.2	52.5	8.1	31.8	84.3	15.7
	2002	41.9	53.1	7.9	31.5	84.6	15.4
	2003	42.2	53.5	8.1	31.5	85.0	15.0
	2004	42.6	54.0	8.4	31.1	85.1	14.9
2002	1	41.6	52.9	8.0	32.2	85.1	14.9
	2	43.4	53.5	8.0	31.2	84.7	15.3
	3	42.2	53.4	7.4	31.6	85.0	15.0
	4	40.6	52.4	8.3	31.3	83.7	16.3
2003	1	42.7	53.7	8.0	31.5	85.2	14.8
	2	41.8	53.5	8.0	32.4	85.9	14.1
	3	41.5	53.4	7.3	31.3	84.7	15.3
	4	42.9	53.2	8.8	31.0	84.2	15.8
2004	1	42.1	53.8	8.3	31.2	85.0	15.0
	2	42.1	53.9	8.4	31.6	85.5	14.5
	3	43.3	54.2	8.0	30.8	85.0	15.0
	4	43.0	54.0	8.7	30.9	84.9	15.1
2005	1	41.4	53.9	8.2	31.2	85.1	14.9
	2	43.4	54.2	7.7	31.5	85.7	14.3
	3	43.0	54.7	7.3	30.9	85.6	14.4

Annual percentages adjusted to reflect SFAS No. 123R beginning in 2001; quarterly percentage changes beginning in 2002

Aflac U.S. Sales Results
(In Millions)

	Period	Annl. Prem. In Force	% Change	New Annl. Prem. Sales	% Change	Convers. Prem.	Total New Prem.	% Change
	1995	\$ 954	8.8 %	\$ 270	13.1 %	\$ 9	\$ 279	13.6 %
	1996	1,060	11.1	316	17.0	11	327	17.0
	1997	1,216	14.7	391	23.8	10	401	22.7
	1998	1,393	14.6	469	20.0	13	482	20.3
	1999	1,592	14.3	544	16.0	11	555	15.1
	2000	1,861	16.9	701	28.8	11	712	28.3
	2001	2,238	20.3	908	29.5	11	919	29.1
	2002	2,674	19.5	1,059	16.6	11	1,070	16.4
	2003	3,043	13.8	1,111	4.9	17	1,128	5.4
	2004	3,374	10.9	1,156	4.0	30	1,186	5.1
	2001							
	1	1,934	18.1	198	35.6	4	202	34.5
	2	2,013	18.9	212	28.3	2	214	27.8
	3	2,090	19.3	209	22.0	2	211	21.6
	4	2,238	20.3	289	32.4	2	291	32.2
	2002							
	1	2,307	19.3	231	16.7	5	236	16.4
	2	2,417	20.1	252	18.8	2	254	18.6
	3	2,518	20.5	258	23.4	2	260	23.2
	4	2,674	19.5	318	10.0	2	320	10.0
	2003							
	1	2,731	18.4	252	8.9	4	256	8.8
	2	2,819	16.6	261	3.7	3	264	4.0
	3	2,902	15.3	259	.6	4	263	1.0
	4	3,043	13.8	339	6.6	6	345	7.7
	2004							
	1	3,117	14.1	278	10.2	14	292	13.8
	2	3,190	13.2	275	5.2	6	281	6.4
	3	3,251	12.0	265	2.1	5	270	2.7
	4	3,374	10.9	339	—	4	343	(.5)
	2005							
	1	3,421	9.8	275	(1.0)	11	286	(2.1)
	2	3,506	9.9	302	9.9	5	307	9.2
	3	3,585	10.3	292	10.6	5	297	10.0

Aflac U.S.

Aflac U.S. Product Mix
(New Annualized Premium Sales, in Millions)

	<u>Accident/ STD</u>	<u>% of Total</u>	<u>Cancer</u>	<u>% of Total</u>	<u>HIP</u>	<u>% of Total</u>	<u>Dental</u>	<u>% of Total</u>	<u>Other</u>	<u>% of Total</u>	
1999	\$ 313	56.4 %	\$ 137	24.6 %	\$ 42	7.6 %	\$ -	- %	\$ 63	11.4 %	
2000	392	55.0	162	22.8	46	6.4	24	3.4	88	12.4	
2001	482	52.5	217	23.6	54	5.9	60	6.5	106	11.5	
2002	543	50.8	228	21.3	107	10.0	72	6.7	120	11.2	
2003	581	51.5	229	20.3	125	11.1	74	6.6	119	10.5	
2004	614	51.8	236	19.9	131	11.0	83	7.0	122	10.3	
2003	1	130	50.8	53	20.5	28	10.9	18	6.8	27	11.0
	2	137	51.7	51	19.1	31	11.7	18	6.7	27	10.8
	3	138	52.4	50	19.2	29	10.9	18	6.9	28	10.6
	4	176	51.1	75	21.8	37	10.9	21	6.1	36	10.1
2004	1	152	52.1	58	19.7	32	10.9	21	7.1	29	10.2
	2	146	51.9	55	19.5	31	11.0	20	7.2	29	10.4
	3	141	52.2	50	18.7	30	11.1	20	7.4	29	10.6
	4	175	50.9	73	21.2	38	11.1	22	6.4	35	10.4
2005	1	149	52.2	54	18.8	31	10.8	23	8.1	29	10.1
	2	162	52.6	55	18.0	34	11.0	25	8.2	31	10.2
	3	152	51.0	51	17.3	32	10.8	24	8.2	38	12.7

Aflac U.S. Sales Force Data

	<u>Recruited Agents</u>	<u>% Increase</u>	<u>Licensed Sales Associates</u>	<u>% Increase</u>	<u>Monthly Average Producers</u>	<u>% Increase</u>	
1999	12,932	21.5 %	30,712	(.7) %	8,807	11.2 %	
2000	14,133	9.3	37,509	22.1	10,757	22.1	
2001	18,029	27.6	43,188	15.1	13,069	21.5	
2002	22,581	25.2	53,149	23.1	15,869	21.4	
2003	23,079	2.2	57,493	8.2	17,180	8.3	
2004	22,407	(2.9)	58,992	2.6	17,510	1.9	
2004	1	5,829	(8.6)	57,670	4.2	18,493	7.1
	2	6,028	(5.2)	58,448	2.3	17,015	.2
	3	5,634	(1.2)	58,777	2.1	16,851	.7
	4	4,916	5.9	58,992	2.6	17,680	(.4)
2005	1	6,429	10.3	60,302	4.6	17,441	(5.7)
	2	6,723	11.5	61,048	4.4	17,391	2.2
	3	5,773	2.5	61,917	5.3	16,962	.7

Statements of Earnings
(Unaudited GAAP – Yen in Millions)
(Before Management Fee)

	<u>Years Ended December 31,</u>					<u>3 Months Ended September 30,</u>			<u>9 Months Ended September 30,</u>		
	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2004</u>	<u>2005</u>	<u>%</u> <u>Change</u>	<u>2004</u>	<u>2005</u>	<u>%</u> <u>Change</u>
Revenues:											
Premiums	¥ 719,008	¥ 755,596	¥ 797,001	¥ 848,127	¥ 905,157	¥ 228,387	¥ 242,260	6.1 %	¥ 673,680	¥ 716,584	6.4 %
Net investment income	135,717	149,913	159,691	164,611	168,446	42,880	45,572	6.3	125,428	132,828	5.9
Other income and realized foreign currency translations	728	196	42	2,108	1,993	497	826		1,354	2,425	
Total revenues	<u>855,453</u>	<u>905,705</u>	<u>956,734</u>	<u>1,014,846</u>	<u>1,075,596</u>	<u>271,764</u>	<u>288,658</u>	6.2	<u>800,462</u>	<u>851,837</u>	6.4
Benefits and expenses:											
Incurred claims	370,428	379,440	399,794	449,960	464,024	118,149	122,400	3.6	348,172	364,520	4.7
Increase in future policy benefits	236,914	248,970	254,256	237,995	258,401	64,927	69,844	7.6	189,108	201,303	6.4
Amortization of deferred policy acquisition costs	19,175	21,655	26,090	29,575	29,661	7,195	7,654	6.4	22,099	22,953	3.9
General operating expenses	146,022	155,619	162,379	167,166	174,234	43,444	45,176	4.0	129,360	136,069	5.2
Total benefits and expenses	<u>772,539</u>	<u>805,684</u>	<u>842,519</u>	<u>884,696</u>	<u>926,320</u>	<u>233,715</u>	<u>245,074</u>	4.9	<u>688,740</u>	<u>724,845</u>	5.2
Pretax operating earnings:	¥ <u>82,914</u>	¥ <u>100,021</u>	¥ <u>114,215</u>	¥ <u>130,151</u>	¥ <u>149,275</u>	¥ <u>38,049</u>	¥ <u>43,584</u>	14.5 %	¥ <u>111,722</u>	¥ <u>126,992</u>	13.7 %
Realized capital gains, net of taxes	<u>(6,352)</u>	<u>544</u>	<u>220</u>	<u>(19,842)</u>	<u>(1,121)</u>	<u>(701)</u>	<u>9,945</u>		<u>(982)</u>	<u>10,811</u>	

Adjusted to reflect SFAS No. 123R beginning in 2002

Statements of Earnings
(Unaudited GAAP – Dollars in Millions)
(Before Management Fee)

	Years Ended December 31,					3 Months Ended September 30,			9 Months Ended September 30,		
	2000	2001	2002	2003	2004	2004	2005	%	2004	2005	%
Revenues:											
Premiums	\$ 6,668	\$ 6,217	\$ 6,373	\$ 7,326	\$ 8,368	\$ 2,077	\$ 2,177	4.8 %	\$ 6,182	\$ 6,648	7.5 %
Net investment income	1,261	1,234	1,276	1,421	1,557	390	410	5.0	1,151	1,232	7.1
Other income and realized foreign currency translations	7	1	1	18	18	5	7		12	23	
Total revenues	<u>7,936</u>	<u>7,452</u>	<u>7,650</u>	<u>8,765</u>	<u>9,943</u>	<u>2,472</u>	<u>2,594</u>	<u>5.0</u>	<u>7,345</u>	<u>7,903</u>	<u>7.6</u>
Benefits and expenses:											
Incurred claims	3,435	3,122	3,188	3,883	4,289	1,075	1,100	2.4	3,195	3,382	5.9
Increase in future policy benefits	2,197	2,048	2,042	2,060	2,390	590	628	6.3	1,735	1,867	7.6
Amortization of deferred policy acquisition costs	178	178	209	255	274	65	69	5.1	203	213	5.0
Operating expenses	<u>1,355</u>	<u>1,305</u>	<u>1,299</u>	<u>1,445</u>	<u>1,611</u>	<u>396</u>	<u>405</u>	<u>2.7</u>	<u>1,187</u>	<u>1,263</u>	<u>6.3</u>
Total benefits and expenses	<u>7,165</u>	<u>6,653</u>	<u>6,738</u>	<u>7,643</u>	<u>8,564</u>	<u>2,126</u>	<u>2,202</u>	<u>3.6</u>	<u>6,320</u>	<u>6,725</u>	<u>6.4</u>
Pretax operating earnings:	<u>\$ 771</u>	<u>\$ 799</u>	<u>\$ 912</u>	<u>\$ 1,122</u>	<u>\$ 1,379</u>	<u>\$ 346</u>	<u>\$ 392</u>	<u>13.2 %</u>	<u>\$ 1,025</u>	<u>\$ 1,178</u>	<u>15.0 %</u>
Realized capital gains, net of taxes	<u>(60)</u>	<u>5</u>	<u>2</u>	<u>(184)</u>	<u>(10)</u>	<u>(6)</u>	<u>89</u>		<u>(9)</u>	<u>97</u>	

Adjusted to reflect SFAS No. 123R beginning in 2001

Balance Sheets
(Unaudited GAAP – Yen in Millions)

	December 31,					September 30,	
	2000	2001	2002	2003	2004	2004	2005
Assets:							
Investments and cash	¥ 3,237,485	¥ 3,734,697	¥ 4,077,399	¥ 4,060,588	¥ 4,431,441	¥ 4,365,904	¥ 4,767,475
Receivables, principally premiums	17,115	22,553	26,038	31,128	19,061	20,516	47,507
Accrued investment income	34,897	39,645	39,398	39,306	41,472	35,678	37,799
Deferred policy acquisition costs	310,461	325,960	343,845	368,535	397,261	390,541	420,218
Other assets	58,367	63,732	67,464	69,937	66,588	66,084	63,078
Total assets	¥ 3,658,325	¥ 4,186,587	¥ 4,554,144	¥ 4,569,494	¥ 4,955,823	¥ 4,878,723	¥ 5,336,077
Liabilities and Shareholders' Equity:							
Future policy benefits	¥ 2,752,638	¥ 3,001,607	¥ 3,255,817	¥ 3,493,717	¥ 3,752,099	¥ 3,682,818	¥ 3,953,410
Policy and contract claims	161,981	161,011	150,531	162,996	171,550	173,597	195,571
Unearned premiums	30,004	33,922	39,565	44,323	51,130	49,917	55,396
Other policyholder funds	39,485	63,892	84,639	102,718	126,523	119,056	149,980
Income taxes (prim. deferred)	177,182	219,810	221,156	168,121	203,271	213,570	214,763
Other liabilities	78,461	161,545	226,070	98,159	90,311	79,280	140,371
Shareholders' equity	418,574	544,800	576,366	499,460	560,939	560,485	626,586
Total liabilities & shareholders' equity	¥ 3,658,325	¥ 4,186,587	¥ 4,554,144	¥ 4,569,494	¥ 4,955,823	¥ 4,878,723	¥ 5,336,077

Adjusted to reflect SFAS No. 123R beginning in 2001

Balance Sheets
(Unaudited GAAP – Dollars in Millions)

	<u>December 31,</u>					<u>September 30,</u>	
	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2004</u>	<u>2005</u>
Assets:							
Investments and cash	\$ 28,213	\$ 28,304	\$ 34,007	\$ 37,903	\$ 42,524	\$ 39,315	\$ 42,119
Receivables, principally premiums	149	171	217	291	183	185	420
Accrued investment income	304	300	329	367	398	321	334
Deferred policy acquisition costs	2,706	2,470	2,868	3,440	3,812	3,517	3,712
Other assets	<u>509</u>	<u>484</u>	<u>562</u>	<u>653</u>	<u>639</u>	<u>595</u>	<u>558</u>
Total assets	<u>\$ 31,881</u>	<u>\$ 31,729</u>	<u>\$ 37,983</u>	<u>\$ 42,654</u>	<u>\$ 47,556</u>	<u>\$ 43,933</u>	<u>\$ 47,143</u>
Liabilities and Shareholders' Equity:							
Future policy benefits	\$ 23,988	\$ 22,748	\$ 27,154	\$ 32,612	\$ 36,005	\$ 33,164	\$ 34,927
Policy and contract claims	1,412	1,220	1,255	1,521	1,646	1,563	1,728
Unearned premiums	261	257	330	414	491	449	489
Other policyholder liabilities	344	484	706	959	1,214	1,072	1,325
Income taxes (prim. deferred)	1,544	1,666	1,845	1,570	1,950	1,923	1,897
Other liabilities	684	1,225	1,886	916	867	715	1,241
Shareholders' equity	<u>3,648</u>	<u>4,129</u>	<u>4,807</u>	<u>4,662</u>	<u>5,383</u>	<u>5,047</u>	<u>5,536</u>
Total liabilities & shareholders' equity	<u>\$ 31,881</u>	<u>\$ 31,729</u>	<u>\$ 37,983</u>	<u>\$ 42,654</u>	<u>\$ 47,556</u>	<u>\$ 43,933</u>	<u>\$ 47,143</u>

Adjusted to reflect SFAS No. 123R beginning in 2001

Quarterly Statements of Earnings and Percentage Changes
(Unaudited GAAP – Yen in Millions)

		Earned	%	Net	%	Total	%	Total	%	Amort.	%	General	%	Total	%	Pretax	%
		Premiums	Change	Investment	Change	Revenues	Change	Benefits	Change		Change	Operating	Change	Operating	Change	Oper.	Change
				Income								Expense		Expense		Earn.	
1997	1	142,713	10.2	26,081	11.1	168,828	10.3	124,144	10.2	2,850	11.4	26,384	11.0	29,234	11.1	15,450	9.7
	2	144,165	9.3	26,503	10.6	170,799	9.6	124,203	9.0	3,155	14.0	28,886	15.9	32,041	15.7	14,555	2.3
	3	146,050	7.6	27,199	11.1	173,292	8.2	126,296	7.1	3,203	19.7	28,016	12.3	31,219	13.0	15,777	7.8
	4	148,530	4.8	28,391	11.2	176,944	5.7	128,566	4.8	3,279	22.1	29,765	10.5	33,044	11.5	15,334	2.0
1998	1	151,266	6.0	28,935	10.9	180,323	6.8	131,810	6.2	3,368	18.2	29,085	10.2	32,453	11.0	16,060	3.9
	2	153,436	6.4	30,067	13.4	183,545	7.5	133,789	7.7	3,665	16.2	29,886	3.5	33,551	4.7	16,205	11.3
	3	156,233	7.0	30,588	12.5	186,917	7.9	135,766	7.5	3,625	13.2	30,504	8.9	34,129	9.3	17,022	7.9
	4	159,187	7.2	30,473	7.3	189,652	7.2	137,830	7.2	3,819	16.5	31,556	6.0	35,375	7.1	16,447	7.3
1999	1	163,023	7.8	30,512	5.5	193,547	7.3	139,339	5.7	3,926	16.6	31,819	9.4	35,745	10.1	18,463	15.0
	2	166,095	8.3	31,713	5.5	197,968	7.9	141,859	6.0	4,510	23.1	33,187	11.0	37,697	12.4	18,412	13.6
	3	170,953	9.4	31,720	3.7	202,875	8.5	145,852	7.4	4,242	17.0	33,543	9.8	37,785	10.7	19,238	13.0
	4	172,872	8.6	32,386	6.3	205,325	8.3	147,200	6.8	4,575	19.8	35,852	13.6	40,427	14.3	17,698	7.6
2000	1	176,207	8.1	32,761	7.4	208,994	8.0	148,199	6.4	4,462	13.7	36,186	13.7	40,648	13.7	20,147	9.1
	2	178,487	7.5	33,568	5.8	212,631	7.4	150,553	6.1	4,890	8.4	36,788	10.9	41,678	10.6	20,400	10.8
	3	181,093	5.9	34,439	8.6	215,679	6.3	153,346	5.1	4,870	14.8	36,495	8.8	41,365	9.5	20,968	9.0
	4	183,221	6.0	34,949	7.9	218,149	6.2	155,244	5.5	4,953	8.3	36,553	2.0	41,506	2.7	21,399	20.9
2001	1	185,568	5.3	36,019	9.9	221,531	6.0	155,271	4.8	5,471	22.6	36,745	1.5	42,216	3.9	24,044	19.3
	2	187,613	5.1	37,284	11.1	225,098	5.9	156,152	3.7	5,600	14.5	38,655	5.1	44,255	6.2	24,691	21.0
	3	190,307	5.1	37,903	10.1	228,310	5.9	157,737	2.9	5,288	8.6	39,609	8.5	44,897	8.5	25,676	22.5
	4	192,108	4.9	38,707	10.8	230,766	5.8	159,250	2.6	5,296	6.9	40,610	11.1	45,906	10.6	25,610	19.7
2002	1	195,276	5.2	39,784	10.5	234,806	6.0	160,780	3.5	6,253	14.3	39,278	4.8	45,531	6.0	28,495	21.7
	2	197,203	5.1	39,878	7.0	237,332	5.4	161,727	3.6	6,694	19.5	39,977	1.4	46,671	3.7	28,934	20.4
	3	200,982	5.6	39,502	4.2	240,533	5.4	165,145	4.7	6,766	28.0	40,636	.5	47,402	3.7	27,986	12.2
	4	203,540	6.0	40,527	4.7	244,063	5.8	166,398	4.5	6,377	20.4	42,489	2.7	48,866	4.7	28,799	15.5
2003	1	207,894	6.5	40,594	2.0	249,143	6.1	168,486	4.8	7,429	18.8	39,967	1.8	47,396	4.1	33,262	16.7
	2	209,745	6.4	41,220	3.4	251,551	6.0	170,470	5.4	7,594	13.4	40,691	1.8	48,285	3.5	32,796	13.3
	3	213,693	6.3	41,759	5.7	256,087	6.5	172,722	4.6	7,590	12.2	43,673	7.5	51,263	8.1	32,102	14.7
	4	216,794	6.5	41,037	1.3	258,064	5.7	176,277	5.9	6,962	9.2	42,834	.8	49,796	1.9	31,991	11.1
2004	1	221,283	6.4	40,342	(.6)	262,062	5.2	176,207	4.6	7,656	3.1	41,780	4.5	49,436	4.3	36,419	9.5
	2	224,011	6.8	42,206	2.4	266,636	6.0	177,997	4.4	7,248	(4.6)	44,136	8.5	51,384	6.4	37,254	13.6
	3	228,387	6.9	42,880	2.7	271,764	6.1	183,076	6.0	7,195	(5.2)	43,445	(.5)	50,639	(1.2)	38,049	18.5
	4	231,477	6.8	43,018	4.8	275,134	6.6	185,145	5.0	7,562	8.6	44,873	4.8	52,435	5.3	37,554	17.4
2005	1	235,596	6.5	42,935	6.4	279,283	6.6	186,718	6.0	7,583	(1.0)	43,269	4.9	50,852	2.9	41,713	14.5
	2	238,728	6.6	44,321	5.0	283,896	6.5	186,860	5.0	7,716	6.5	47,625	7.9	55,341	7.7	41,695	11.9
	3	242,260	6.1	45,572	6.3	288,658	6.2	192,244	5.0	7,654	6.4	45,176	4.0	52,830	4.3	43,584	14.5

Adjusted to reflect SFAS No. 123R beginning in 2002; percentage changes in 2003

Operating Ratios
(Before Management Fee)

	<u>Period</u>	<u>Incurred Claims/ Total Rev.</u>	<u>Tot. Ben./ Total Revenues</u>	<u>Amort./ Premium</u>	<u>Tot. Oper. Expenses/ Total Rev.</u>	<u>Combined Ratio/ Total Rev.</u>	<u>Pretax Profit Margin</u>
	1995	36.2 %	73.3 %	2.1 %	17.5 %	90.8 %	9.2 %
	1996	36.2	73.4	2.0	17.5	90.9	9.1
	1997	36.4	72.9	2.1	18.2	91.1	8.9
	1998	39.2	72.8	2.3	18.3	91.1	8.9
	1999	41.0	71.8	2.6	19.0	90.8	9.2
	2000	43.3	71.0	2.7	19.3	90.3	9.7
	2001	41.9	69.4	2.9	19.6	89.0	11.0
	2002	41.8	68.4	3.3	19.7	88.1	11.9
	2003	44.3	67.8	3.5	19.4	87.2	12.8
	2004	43.1	67.2	3.3	18.9	86.1	13.9
	2002						
	1	46.1	68.5	3.2	19.4	87.9	12.1
	2	45.3	68.1	3.4	19.7	87.8	12.2
	3	45.1	68.7	3.4	19.7	88.4	11.6
	4	30.9	68.2	3.1	20.0	88.2	11.8
	2003						
	1	44.1	67.6	3.6	19.0	86.6	13.4
	2	45.5	67.8	3.6	19.2	87.0	13.0
	3	44.9	67.4	3.6	20.1	87.5	12.5
	4	42.9	68.3	3.2	19.3	87.6	12.4
	2004						
	1	44.1	67.2	3.5	18.9	86.1	13.9
	2	42.9	66.8	3.2	19.2	86.0	14.0
	3	43.5	67.4	3.2	18.6	86.0	14.0
	4	42.1	67.3	3.3	19.1	86.4	13.6
	2005						
	1	43.9	66.9	3.2	18.2	85.1	14.9
	2	42.1	65.8	3.2	19.5	85.3	14.7
	3	42.4	66.6	3.2	18.3	84.9	15.1

Adjusted to reflect SFAS No. 123R beginning in 2002

Aflac Japan Sales Results
(Yen In Millions)

<u>Period</u>	<u>Annl. Prem. In Force (Billions)</u>	<u>% Change</u>	<u>New Annl. Prem. Sales</u>	<u>% Change</u>	<u>Convers. Prem.</u>	<u>Total New Premium</u>	<u>% Change</u>	
1995	¥ 506.4	7.5 %	¥ 71,246	10.3 %	¥ 1,362	¥ 72,608	4.3 %	
1996	568.1	12.2	78,381	10.0	861	79,242	9.1	
1997	597.8	5.2	62,371	(20.4)	513	62,884	(20.6)	
1998	640.8	7.2	74,892	20.1	533	75,425	19.9	
1999	696.6	8.7	86,567	15.6	476	87,043	15.4	
2000	740.4	6.3	99,453	14.9	302	99,755	14.6	
2001	782.2	5.6	91,704	(7.8)	161	91,865	(7.9)	
2002	834.4	6.7	96,208	4.9	12,112	108,320	17.9	
2003	900.3	7.9	113,203	17.7	7,967	121,170	11.9	
2004	961.9	6.8	116,507	2.9	6,018	122,525	1.1	
2001	1	752.1	5.9	23,051	3.8	46	23,097	3.6
	2	762.6	5.9	25,510	.8	50	25,560	.6
	3	774.2	5.8	20,066	(18.2)	35	20,101	(18.3)
	4	782.2	5.6	23,077	(15.8)	30	23,107	(15.8)
2002	1	793.7	5.5	23,496	1.9	627	24,123	4.4
	2	804.1	5.4	25,034	(1.9)	4,586	29,620	15.9
	3	820.6	6.0	22,304	11.2	3,132	25,436	26.5
	4	834.4	6.7	25,375	10.0	3,766	29,141	26.1
2003	1	855.4	7.8	25,364	8.0	1,680	27,044	12.1
	2	867.6	7.9	30,072	20.1	2,889	32,961	11.3
	3	886.3	8.0	27,737	24.4	1,752	29,489	15.9
	4	900.3	7.9	30,029	18.3	1,647	31,676	8.7
2004	1	914.8	6.9	27,354	7.8	975	28,329	4.7
	2	928.5	7.0	29,953	(.4)	2,237	32,190	(2.3)
	3	946.8	6.8	27,838	.4	800	28,638	(2.9)
	4	961.9	6.8	31,362	4.4	2,006	33,368	5.3
2005	1	978.1	6.9	29,197	6.7	634	29,831	5.3
	2	992.6	6.9	31,760	6.0	802	32,562	1.2
	3	1,010.7	6.7	30,197	8.5	784	30,981	8.2

Aflac Japan

Aflac Japan Product Mix (New Annualized Premium Sales, Yen in Billions)

		<u>Cancer</u>	<u>% of Total</u>	<u>Rider MAX</u>	<u>% of Total</u>	<u>Medical</u>	<u>% of Total</u>	<u>Life Insurance</u>	<u>% of Total</u>	<u>Other</u>	<u>% of Total</u>
2000	¥	40.2	40.3 %	¥ 41.0	41.1 %	¥ 1.2	1.2 %	¥ 9.2	9.2 %	¥ 8.2	8.2 %
2001		46.4	50.5	22.9	25.0	1.4	1.5	13.7	14.9	7.5	8.1
2002		36.0	33.3	34.1	31.5	19.3	17.8	14.3	13.2	4.6	4.2
2003		32.3	26.7	32.7	27.0	34.2	28.2	16.2	13.3	5.8	4.8
2004		28.5	23.3	24.2	19.7	37.8	30.9	22.9	18.7	9.1	7.4
2003	1	7.5	27.9	8.3	30.6	6.8	25.4	3.0	11.0	1.4	5.1
	2	8.9	26.8	10.1	30.8	8.6	25.8	3.8	12.0	1.5	4.6
	3	7.8	26.4	6.8	23.2	9.3	31.5	4.3	14.5	1.3	4.4
	4	8.1	25.7	7.5	23.6	9.5	30.1	5.0	15.7	1.6	4.9
2004	1	7.2	25.2	5.6	19.9	9.2	32.6	5.1	17.9	1.2	4.4
	2	7.5	23.3	7.4	23.0	9.5	29.6	6.0	18.6	1.8	5.5
	3	6.7	23.5	4.5	15.6	8.9	31.1	5.7	20.0	2.8	9.8
	4	7.1	21.3	6.6	19.9	10.2	30.5	6.2	18.6	3.3	9.7
2005	1	6.5	21.9	3.8	12.8	11.9	39.8	5.5	18.6	2.1	6.9
	2	7.8	23.9	4.0	12.1	12.3	37.8	6.1	18.7	2.4	7.5
	3	8.2	26.6	3.2	10.5	11.7	37.9	5.6	18.0	2.2	7.0

Aflac Japan Sales Force Data

Number of Agencies by Type

	<u>Individual/ Independent Corporate</u>	<u>Affiliated Corporate</u>	<u>Total</u>
1999	6,726	1,557	8,283
2000	7,197	1,741	8,938
2001	7,871	1,968	9,839
2002	9,984	2,072	12,056
2003	12,529	2,114	14,643
2004	14,282	2,128	16,410
2004	1		
	13,040	2,124	15,164
	13,670	2,131	15,801
	14,138	2,133	16,271
	14,282	2,128	16,410
2005	1		
	14,827	2,134	16,961
	15,440	2,135	17,575
	15,786	2,133	17,919

Sales Contribution by Agency Type

	<u>Individual/ Independent Corporate</u>	<u>Affiliated Corporate</u>	<u>Dai-ichi</u>	<u>Licensed Sales Associates</u>	<u>Recruited Agencies</u>
	51.2 %	48.8 %	– %	33,128	2,336
	54.3	45.7	–	43,322	2,063
	48.4	40.6	10.9	52,267	2,477
	51.7	36.8	11.5	58,076	3,469
	53.2	37.0	9.8	64,892	4,078
	57.0	35.7	7.3	71,356	4,164
2004	1				
	56.6	34.2	9.2	65,885	1,180
	56.8	37.1	6.1	68,473	1,107
	57.7	34.8	7.5	69,758	830
	56.9	36.5	6.6	71,356	1,047
2005	1				
	57.8	33.9	8.3	73,116	1,116
	56.1	36.7	7.2	76,508	1,105
	56.6	35.1	8.3	79,263	889

**Yen/Dollar Exchange Rates
1989 - 2003
(By Quarter)**

		<u>Closing Rate</u>	<u>Yearly Cum Avg</u>			<u>Closing Rate</u>	<u>Yearly Cum Avg</u>			<u>Closing Rate</u>	<u>Yearly Cum Avg</u>			<u>Closing Rate</u>	<u>Yearly Cum Avg</u>				
1989	1	132.20	128.52	1992	1	132.85	128.43	1995	1	89.35	96.32	1998	1	132.10	128.09	2001	1	123.90	118.14
	2	144.30	133.31		2	125.45	129.40		2	84.65	90.39		2	141.00	131.90		2	124.60	120.43
	3	140.20	136.33		3	118.80	127.91		3	99.10	91.62		3	135.50	134.57		3	119.40	120.86
	4	143.56	138.00		4	124.70	126.67		4	102.95	94.10		4	115.70	130.89		4	131.95	121.54
1990	1	158.00	147.90	1993	1	116.30	121.09	1996	1	106.35	105.84	1999	1	120.55	116.58	2002	1	133.25	132.69
	2	152.90	151.60		2	106.65	115.55		2	109.50	106.75		2	121.10	118.80		2	119.45	129.77
	3	138.05	149.48		3	105.15	112.23		3	111.00	107.50		3	106.95	117.09		3	122.60	126.03
	4	134.60	144.83		4	112.00	111.21		4	116.10	108.84		4	102.40	113.96		4	119.90	125.15
1991	1	140.95	133.76	1994	1	103.15	107.65	1997	1	124.10	121.28	2000	1	106.15	107.13	2003	1	120.20	118.93
	2	137.75	136.04		2	98.80	105.54		2	114.35	120.48		2	105.50	106.91		2	119.80	118.71
	3	132.85	136.18		3	98.45	103.39		3	121.10	119.64		3	108.00	107.16		3	111.25	118.39
	4	125.25	134.52		4	99.85	102.26		4	130.10	121.07		4	114.75	107.83		4	107.13	115.95

**Yen/Dollar Exchange Rates
2004 - 2005
(By Quarter)**

		<u>Qtr End</u>	<u>Qtr Avg</u>	<u>Yearly Cum Avg</u>	<u>% change Cum Avg Yen vs.03</u>			<u>Qtr End</u>	<u>Qtr Avg</u>	<u>Yearly Cum Avg</u>	<u>% change Cum Avg Yen vs.04</u>
2004	1	105.69	107.32	107.32	10.8 %	2005	1	107.39	104.50	104.50	2.7 %
	2	108.43	109.73	108.52	9.4		2	110.62	107.63	106.04	2.3
	3	111.05	109.95	109.00	8.6		3	113.19	111.30	107.79	1.1
	4	104.21	106.26	108.26	7.1						